

# RepScale Security Brief

For procurement review. One page, plain language.

RepScale

April 2026

## 1. Company overview

RepScale is a B2B sales infrastructure company based in Metro Atlanta, Georgia. We build AI systems for sales teams — delivered as a SaaS product and as consulting engagements.

## 2. Data handling during engagements

Engagement data stays in your environment. We access your systems under your access controls, using accounts you provision and can revoke. We do not train models on your data. We retain only the minimum data needed to run the engagement and return or destroy it at the end, per the SOW.

## 3. Infrastructure subprocessors

RepScale relies on the following subprocessors for production operations. Each is documented with its SOC 2 / ISO 27001 posture at the time of writing.

- **Vercel** — application hosting, edge network. SOC 2 Type II.
- **Neon** — Postgres managed database. SOC 2 Type II.
- **Clerk** — authentication and user management. SOC 2 Type II.
- **Stripe** — payments processing. PCI DSS Level 1, SOC 1 / SOC 2.
- **Anthropic** — LLM inference (Claude). SOC 2 Type II.

A full subprocessor list with certification documentation is available on request.

## 4. Data encryption

All data in transit is encrypted with TLS 1.2 or higher. Data at rest in Postgres and in Vercel blob storage is encrypted with AES-256. Keys are managed by the respective subprocessors and are not accessible to RepScale staff.

## 5. Authentication and access control

End-user authentication is handled by Clerk with multi-factor authentication available on every account. Internal staff access to production systems is limited to the founder and uses hardware-key MFA. API access uses scoped keys that can be revoked from the user settings page at any time.

## 6. Incident response

RepScale has a written incident response playbook that covers detection, containment, customer notification, and post-mortem. Customers affected by a confirmed security incident receive written notification within 72 hours.

## 7. Data retention

- App (self-serve subscriptions): prospect data is retained for the life of the account. Deleting your account deletes all associated data within 30 days.
- Engagement data: retained per the terms of the SOW, typically for the duration of the engagement plus 90 days for transition support, then destroyed.
- Logs: retained for 90 days for operational troubleshooting.

## 8. Compliance posture

RepScale is not currently SOC 2 certified. All of our production subprocessors (Vercel, Neon, Clerk, Stripe, Anthropic) hold SOC 2 Type II certifications. RepScale is targeting SOC 2 Type II certification in 2027 as the business scales.

## 9. Contact for security questions

Security inquiries: [security@repscale.ai](mailto:security@repscale.ai) (monitored by the founder). General questions: [info@repscale.ai](mailto:info@repscale.ai).

## 10. DPA availability

A Data Processing Agreement template is available on request. Email [security@repscale.ai](mailto:security@repscale.ai) and include your entity name plus the jurisdiction under which the DPA will be governed.

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